

APPLICATION FORM

It is possible to fill the application form for a PUM expert online at www.pum.nl where you can sign in and answer all questions asked. The PUM will ask me then to do a final assessment before they accept the application. As in Ethiopia the connectivity is not always good, it might be difficult to apply without losing information. For this purpose we provide you with all the questions that need to be answered in this Word document. We are willing to fill out the application on your behalf online, if there are any changes we feel that should be made we will discuss them with you before we fill it online. You can send this application form to saskia@northsouthconsulting.nl

REQUEST DETAILS

1a	Applicant	
1b	PUM local representative	Saskia Kloezeman
2a	Has had PUM before?	
2b	Name of the expert	
2c	Period	
2d	Have you implemented the recommendations	
3	What is the reason for this request for assistance?	
4	Please describe in detail the work the PUM expert will be expected to perform	
5	What qualifications do you expect the PUM expert to have?	
6	What are the expected results of the project?	

ORGANISATIONAL DETAILS

7	Organisation name	
	Organisation address	
	Postal code, City	
	PO Box	
	Country	
	Phone nr	
	Mobile nr	
	Fax nr	
	Email address	
	Website	
8	Name & position of principal officer	
9	Legal form of the organization	
10a	Company part of a holding	
10b	Name holding	
10c	Location	
10d	Website	
10e	Nr of employees	

10f	Turnover	
10g	Dependency to the holding	
11a	Franchising	
11b	Explain relationship	
12a	Does organization work under a license contract?	
13	Ownership in percentage	
14	Foreign ownership	
15	Nr of employees	
16	Founding year	
17	Balance sheet total	
18	Annual turnover last 2 years	
19	Describe products	
20	Where and how are products sold?	
21	Geographical location	
21a	Head office	
	Production	
	Sales	
	Warehousing	
	Other	

ADDITIONAL INFORMATION

22	Duration (in days)	
23	Desire starting date of the project	
24	With whom will the expert be working	
25	Translator available?	
26	Planned housing/ accommodation facilities	
27	Assistance from other organizations	
28	Are there local commercial consultants available?	
29	How did your organization get in touch with PUM	
30	Additional comments	
31	Attach	*business plan * technical specifications * brochure